

Pacific Swimming 2015-16 Budget

				2012 Actuals	2013 Actual	Jan-Aug 14 Actuals	2014-15 Budget	YTD Sep- MAR	2015-16 Budget	2015-16 Explanations
	Income									
		11000 · Membership								
		11005 · Athlete		1,262,981	1,247,060	439,065	1,388,970	1,187,045	1,346,500	17000 +400 O + 2300 S
		11010 · Non-Athlete		92,998	87,894	29,400	92,188	92,132	98,600	1450 Non - Athletes
		11015 · Club		31,125	33,145	7,225	30,325	27,071	28,000	120 club/org + 8 Seasonal
		11030 · Overpayments				420	-	1,708	-	
		Total 11000 · Membership		1,387,104	1,368,099	475,690	1,511,483	1,307,956	1,473,100	
		11500 · Meet Fees LSC								
		11505 · Entry Fees		363,718	386,527	263,497	574,000	341,037	600,000	Estimate **
		11510 · Sanctions		9,950	10,665	7,685	9,605	5,860	8,000	
		11515 · Late Payment Penalty		3,682	3,838	1,058	600	890	600	
		Total 11500 · Meet Fees LSC		377,350	401,030	272,240	584,205	347,787	608,600	
		12500 · Age Group Program - Co-Pay								
		12505 · Western Zone		54,218	17,280	36,875	69,000	-	40,800	Utah - 60 athletes@\$680 **
		12510 · Pacific Coast		16,000	2,970	12,320	7,040	6,960	10,080	Oregon - 32 athletes@ \$315 *
		12515 · Zone All-Star Meet		14,350	23,750	21,600	19,760	17,860	19,110	Zone 2 - 294 athletes @ \$65 **
		12520 · NACC		18,140	23,660	39,000	30,720	-	40,000	Texas - 64 athletes@\$625 **
		Total 12500 · Age Group Program - Co-Pay		102,708	67,660	109,795	126,520	24,820	109,990	
		13000 · Camp Program - Co-Pay								
		13005 · SR Olympic Training Center		7,350	-	6,075	7,200	7,200	7,200	\$300 co-pay
		13010 · 11/12 JO Camp		2,820	3,050	2,295	2,850	3,120	2,880	Feb/Mar \$60 co-pay
		13015 · Adam Szmidt 10 & Under		735	750	540	600	-	720	Apr/May \$15 co-pay
		13030 · 13-18 Junior Leadership Camp		3,540	2,940	-	3,000	2,580	3,000	Sept \$60 co-pay
		13035 · Diversity Camp		330	750	-	600	945	600	Nov/Dec \$15 co-pay
		Total 13000 · Camp Program - Co-Pay		14,775	7,490	8,910	14,250	13,845	14,400	
		14000 · Marketing Income								
		14035 · Website Ads		525	300	200	450	250	500	Ads are \$50/month
		Total 14000 · Marketing Income		525	300	200	450	250	500	
		16000 · Other Income								
		16005 · Meet Reg Surcharge		3,150	6,077	3,960	5,500	3,228	6,000	
		16006 · Meet Reg Rebate		(3,065)	(5,025)	(3,300)	(4,700)	(2,379)	(5,200)	
		16010 · Awards Banquet		1,870	1,630	-	1,800	3,245	3,250	ticket \$25
		16040 · Fines		250	200	150	200	650	600	No-Show Fines
		16050 · Contributions		65	74	75	-	123	-	
		16060 · Returned Check Fee		650	100	75	200	75	200	
		Total 16000 · Other Income		2,920	3,056	960	3,000	4,942	4,850	
		17000 · Interest Income		248	278	236	300	134	250	LSC Savings Account
		18000 · Point Redemption from CC		4,939	2,500	2,000	3,000	2,000	3,000	
	Total Income			1,890,569	1,850,413	870,031	2,243,208	1,701,734	2,214,690	
	Gross Profit			1,890,569	1,850,413	870,031	2,243,208	1,701,734	2,214,690	

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				2012 Actuals	2013 Actual	Jan-Aug 14 Actuals	2014-15 Budget	YTD Sep- MAR	2015-16 Budget	2015-16 Explanations
	Expense									
		51000 · USA SWIM FEES								
		51015 · Annual Athlete		849,398	838,534	299,880	898,635	804,363	920,000	17000 AA + 400 O
		51020 · Seasonal		95,960	92,182	48,090	90,900	40,365	69,000	2300 S
		51030 · Non-Athlete		73,012	74,319	25,450	75,712	72,710	78,300	1450 NA
		51040 · Club / Organization		10,890	10,120	2,570	9,450	8,390	8,720	120 Club/Org + 8 Seasonal
		51045 · Volunteer(s) of the Year		1,000	3,347	-	1,000	2,000	1,000	moved from 56020
		Board Designated Membership Fund								Moved below
		Total 51000 · USA SWIM FEES		1,030,513	1,018,502	375,990	1,075,697	927,828	1,077,020	
		52000 · NATIONAL/SENIOR PROGRAM								
		52005 · Trials		-	25,200	-		-		See 89000-OT travel support
		52010 · Meet Support		26,000	18,791	5,500	10,000	-	10,000	
		52015 · Pro Swim Series, Futures-Other		11,600	9,300	12,900	18,000	6,600	30,000	Includes Futures Meet **
		52020 · Sr. National Champs		19,948	18,550	11,025	28,800	9,000	31,750	**
		52035 · Jr. - Champ Meets		48,521	90,437	30,400	94,500	42,000	69,000	**
		52040 · Open Water Programs		750	-	475	3,000	-	1,800	
		52060 · Club-Coach Travel		13,814	14,650	5,100	12,000	5,650	15,000	3 per year (Sept-Aug)
		52070 · Club Development/Education		4,330	8,367	4,059	12,000	5,484	15,000	
		52080 · USAS/PC Coach Mentor Program		-	-	-	1,000	-	1,000	
		52090 · Int'l All Star Meet		-	-	13,284	30,000	(600)	-	Not Participating
		52095 · Sectionals				17,500	30,000	3,400	20,000	**
		Total 52000 · NATIONAL/SENIOR PROGRAM		124,962	185,295	100,243	239,300	71,534	193,550	
		54000 · AGE GROUP PROGRAMS								
		54010 · Pac Coast All Star Meet		43,221	9,069	23,766	14,900	12,630	20,225	Oregon **
		54015 · Western Zone Meet		156,813	43,524	69,719	141,038	-	83,900	Utah **
		54020 · NACC Meet		59,415	69,834	100,600	63,100	-	83,035	Texas **
		54030 · JO/FW Signing Bonus		8,000	8,000	8,000	5,000	-	10,000	\$2000 FW; \$1500 JO **
		54100 · Zone All Star Meet		-	-					
		54150 · ZAM-Host Zone		5,565	4,200	3,174	5,000	5,000	5,000	Host - Zone 2
		54175 · ZAM Expenses		47,928	38,969	43,787	39,276	36,179	40,556	
		54300 · Medals		-	-	-	-	2,627	5,000	A Medals
		Total 54000 · AGE GROUP PROGRAMS		321,691	173,597	249,046	268,314	56,437	247,716	
		54500 · CAMP PROGRAM								
		54510 · SR Olympic Training Center		24,218	-	15,307	20,000	11,484	20,000	
		54515 · 11/12 JO Camp		5,738	8,948	6,278	8,500	7,235	8,500	
		54520 · Adam Szmidt 10 & Under		1,970	2,601	4,082	3,450	-	4,000	
		54535 · 13-18 Jr. Leadership Camp		4,078	9,047	-	11,800	8,592	12,000	
		54550 · Diversity Camp		1,623	1,914	-	4,000	1,485	4,000	
		Total 54500 · CAMP PROGRAM		37,628	22,511	25,667	47,750	28,797	48,500	

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					2012 Actuals	2013 Actual	Jan-Aug 14 Actuals	2014-15 Budget	YTD Sep- MAR	2015-16 Budget	2015-16 Explanations
				54600- DISABILITY							
				54610 - Travel	1,600	500	2,000	1,000	-	2,000	
				54620- Grants/Programs	-	-	4,000	-			2014 grant still in use
				Total 54600 DISABILITY	1,600	500	6,000	1,000	-	2,000	
				55000 · DIVERSITY							
				55100 · Diversity Program Grants	38,000	35,942	16,500	50,000	8,680	45,000	**
				55200 · Awareness Fund	893	-	-	1,500	967	1,000	
				55300 · Fred Siegrist Scholarship	-	-	-	500	-	500	
				55400 · Diversity Camp Donation	-	-	1,562	-	-		None required this year
				Total 55000 · DIVERSITY	38,893	35,942	18,062	52,000	9,647	46,500	
				55500 · EVENTS							
				55510 Pacific Hosted Meet	-	14,731	(1,918)	-	2,424		Far Western/JO Meets
				55510 · Annual Awards Banquet							
				55515 · Banquet - Venue & Food	12,025	7,198	-	12,000	12,446	14,000	
				55520 · Awards	3,181	2,155	-	2,000	1,566	2,000	
				Total 55500 · EVENTS	15,206	24,085	(1,918)	14,000	16,436	16,000	
				56000 · CHAIRMAN							
				56020 · Volunteer Recognition	1,000	3,347	2,000	1,000		250	
				56030 · Contingency	-	1,087	1,196	3,000	54	2,000	
				56075 · Travel Expenses	277	823	190	1,000	-	1,000	
				56200 · Legal Counsel	-	3,000	3,000	5,000	3,000	5,000	
				Total 56000 · CHAIRMAN	1,277	8,257	6,385	10,000	3,054	8,250	
				57000 · TREASURER							
				57200 · Fees-Filing	180	160	150	450	95	150	
				57300 · Fees-Accounting & Audit	61,537	35,519	28,352	48,100	42,188	31,000	
				57500 · Bank Service Charges	1,520	1,841	436	516	293	400	
				57700 · Insurance	867	663	594	2,910	606	1,100	Equipment
				Total 57000 · TREASURER	64,105	38,182	29,532	51,976	43,182	32,650	
				58000 · OFFICIALS							
				58300 · Supplies/Copying	2,940	2,300	3,087	3,000	976	3,000	
				58400 · Rule Books	763	2,344	3,604	2,800	2,838	3,000	
				58500 · Equipment	1,863	1,007	951	1,000	-	1,300	
				58600 · Clinics	17,545	25,217	-	18,000	19,593	22,000	
				58700 · Motivational(Recruit/Retain)	4,362	2,352	7,449	6,000	-	7,500	
				58800 · National Evaluators	1,852	2,783	5,264	6,025	262	8,100	
				58900 · Officials to National Meets	1,679	2,598	1,750	3,150	700	3,700	
				58950 · Lodging for Officials	3,386	4,599	3,937	6,000	707	8,850	
				Total 58000 · OFFICIALS	34,390	43,200	26,042	45,975	25,076	57,450	

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				59000 · VOLUNTEERS							
				59100 · Officials Background Check	-	-	169	300	95	150	
				59200 · Background Reimbursement	1,645	1,940	106	1,500	768	1,500	
				59300 · Coach / Manager Stipend	5,950	4,150	6,650	6,700	2,300	6,700	PAC-100 WZ-150 NACC-200 OTC-300
				59400 · Seminars / Clinics	1,145	2,009	1,372	3,000	510	3,500	
				59500 · Meetings	-	-	-	-	-	-	
				59505 · Board of Directors	2,955	1,139	1,483	1,600	952	2,200	Move to Office?
				59510 · House of Delegates	21,109	12,472	2,141	25,000	1,017	10,000	May HOD
				59515 · Zone 4 HOD/BOD Attendance	1,468	1,699	1,117	1,750	990	1,750	
				Total 59500 · Volunteers	34,271	23,408	13,038	39,850	6,632	25,800	
				60200 · USAS Convention							
				60205 · Delegates	14,308	12,215	-	20,220	15,747	23,000	Kansas City, MO **
				60210 · Hospitality	-	-	-	-	-	-	
				60215 · Athletes	1,794	1,164	-	3,370	2,043	3,350	2 athletes
				Total 60200 · USAS Convention	16,102	13,378	-	23,590	17,790	26,350	
				Total 59000 · VOLUNTEERS	50,374	36,787	13,038	63,440	24,421	52,150	
				62000 · MARKETING							
				62100 · WEB SITE/INTERNET	440	1,647	610	840	766	840	
				62200 · Website Maintenece	-	-	75	200	-	1,500	
				Total 62000 · MARKETING	440	1,647	685	1,040	766	2,340	
				63000 · OFFICE EXPENSES							
				63100 · Telephone & Internet	6,095	6,439	4,146	7,000	3,720	9,000	
				63150 · Conference Call Services	1,575	1,770	1,250	2,200	784	2,200	
				63300 · Postage	4,664	5,496	2,284	5,500	4,844	6,250	
				63400 · Supplies/Copying	3,885	4,925	2,372	5,400	1,683	3,500	
				63450 · Athlete Cards	-	9,404	-	2,600	2,797	-	
				63500 · Mileage	406	-	-	300	-	200	
				63450 Donations to other organizations	-	1,991	-	-	-	-	
				63600 · Repair & Maintenance	109	148	598	600	344	400	
				63625 · Equipment Purchases	727	921	196	400	651	1,000	
				63650 · Computer Purchases	1,781	610	621	1,800	1,210	1,000	
				63675 · Software Purchases	8,735	595	301	1,240	711	1,000	
				63700 · Storage Rental	1,972	4,171	2,243	4,560	2,838	4,089	Records, Apperal, Dropbox
				63800 · Office Lease	-	-	-	-	-	15,000	Estimate **
				63850 · Other office/lease exoenses	-	-	-	-	-	5,000	utilities copiers etc **
				Total 63000 · OFFICE EXPENSES	29,947	36,470	14,010	31,600	19,581	48,639	
				Total 70000 · STAFF EXPENSES	107,100	119,988	77,119	150,000	79,429	200,000	**
				70200 · CONTRACTORS							
				70205 · Registration Contractor	4,800	4,800	4,200	7,200	4,200	7,200	\$600/month
				70220 · Email Administrator						525	\$ per email **
				Total 70200 · CONTRACTORS	24,800	4,800	4,200	7,200	4,200	7,725	

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	Total Expense				1,915,597	1,749,263	938,102	2,059,292	1,310,386	2,040,490	
	88100 - Board Designated Fund							112,206	97,536	77,200	2015-16
	Net ordinary Income				(25,028)	101,150	(68,071)	183,916	391,347	97,000	
	Other Income										
	Investment Portfolio										
	Dividend and Interest					69,259	46,461	-		76,000	
	Wells Fargo Investment Fee					(20,305)	(16,578)	(22,400)	11,743	(28,000)	
	Foreign Tax					-	(1,318)	(1,980)	(624)	(2,000)	
	Olympic Trials, Grants Special Improvements										
	88000 - Annual Grant Awards				52,802	52,500	25,000	-	-	20,000	TBD Grants
	89000 - Olympic Trials				65,194	-	-	-	-	60,000	2016 Olympic Trials
	89100 - Website Upgrade				27,500	26,790	13,294	-	-	-	No further upgrades
	89115 - Special Projects - Time Verification									20,000	
	89200 - Special Projects - OME Discovery						-	25,000	-	25,000	
	Total Other Expense				145,496	79,290	38,294	25,000	-	125,000	